

"Strategy consulting and corporate advisory firm"

www.ddmpartners.com

We are professionals and managers with extensive, multi-disciplinary experience, free from preconceptions and magic formulas.

With passion and practicality, we accompany businesses as well as public and private organisations through strategic and operational phases that are crucial to their growth.

We do not shy away from challenges, in fact, we like to put ourselves to the test and strive for ambitious goals, being judged on our results.

We adopt a structured problem-solving approach, carefully examining all viewpoints and possible alternatives until we arrive at a solution together with our client.

The interests of our client is sacrosanct to us: we guarantee maximum confidentiality possible, top level professionalism as well as intellectual honesty and indisputable autonomy.

We don't like to always say yes, but we do want our clients to have confidence in the future thanks to what we have shared with them.

WHAT WE DO

CORPORATE FINANCE - CONSULTANCY IN M&A AND PRIVATE EQUITY OPERATIONS - INHERITANCE PLANNING

ANALYSIS AND PLANNING OF ALL ASPECTS OF THE OPERATIONS, INCLUDING COMPANY REORGANISATION

COMPANY VALUATIONS

MANDATORY AND VOLUNTARY DUE DILIGENCE

CONSULTANCY AND SUPPORT IN ALL PHASES OF NEGOTIATION, COMPANY REORGANISATION AND INHERITANCE PLANNING

BUSINESS NETWORKS & PARTNERSHIPS - NATIONAL AND INTERNATIONAL

BUSINESS NETWORKS, CONTRACTUAL AND CORPORATE PARTNERSHIPS

COMPANY SCOUTING

INDUSTRIAL AND FINANCIAL PARTNERSHIPS

CONSULTANCY AND INTEGRATED SUPPORT IN ALL RELEVANT AREAS

INTERNATIONALISATION

STUDY AND IMPLEMENTATION OF COMMERCIAL AND INDUSTRIAL DEVELOPMENT PLANS

INTERNATIONAL CONTRACT MANAGEMENT

CORPORATE AND TAX STRATEGIES

CONSULTANCY AND INTEGRATED SUPPORT IN ALL RELEVANT AREAS

TURNAROUND AND STRATEGIC RESTRUCTURING

COMPARATIVE ANALYSIS OF AVAILABLE INSTRUMENTS

STUDY AND IMPLEMENTATION OF RESTRUCTURING PLANS

TURNAROUND PLANS, DEBT RESTRUCTURING, PRE-BANKRUPTCY COMPOSITION WITH CREDITORS

CONSULTANCY AND INTEGRATED SUPPORT IN ALL RELEVANT AREAS

PLANNING AND BUSINESS PLANS - NATIONAL AND INTERNATIONAL INCENTIVES AND MEASURES

STRATEGIC AND OPERATIONAL CONSULTANCY IN START-UP AND GROWTH PHASE

ANALYSIS, STUDY AND PREPARATION OF INDUSTRIAL PLANS AND BUSINESS PLANS

NATIONAL AND INTERNATIONAL FINANCING, INVESTMENTS, GUARANTEES AND SHAREHOLDING OF PUBLIC AND PRIVATE ORGANISATIONS (EIB, INVITALIA, BERS, ETC)

CONSULTANCY AND INTEGRATED SUPPORT IN ALL MAIN AND RELEVANT ASPECTS

MANAGEMENT AND ORGANISATION CONSULTANCY - CORPORATE GOVERNANCE

MANAGEMENT CONSULTANCY

RULES OF CORPORATE GOVERNANCE

COMPLIANCE SYSTEMS (ITALIAN LEGISLATIVE DECREE 231/2001, ETC)

CONSULTANCY AND INTEGRATED SUPPORT IN ALL RELEVANT AREAS



Consultancy:

our real *core business*, which sees us accompanying and supporting businesses in all sectors as well as public and private organisations as genuine, solid partners on a daily basis.

Publishing:

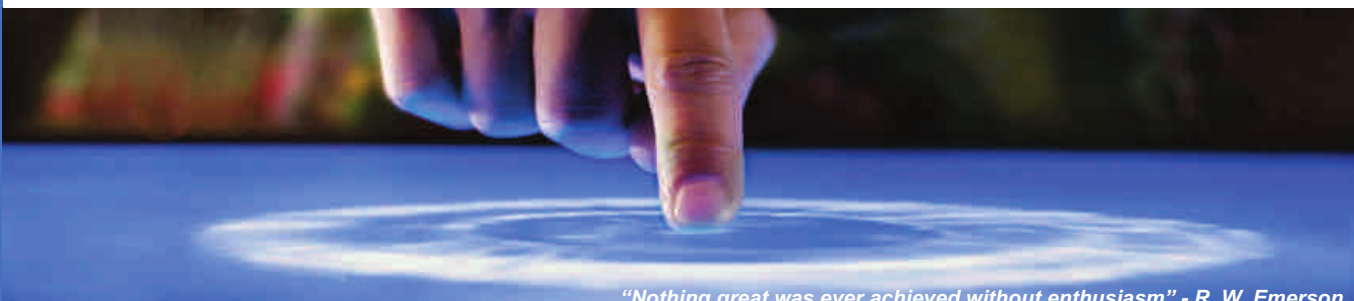
we publish highly effective and practical books with prestigious national publishing houses, on matters relating to our *core business*.

Software:

we prepare and publish software used on a national level and with leading publishing houses, again in areas pertaining to our *core business*.

TRAINING and partnerships with **MELIUSform**

- for over a decade we have been offering Masters courses in matters pertaining to our *core business*, in classrooms and in companies;
- some of our partners have been teaching at universities for over ten years in areas related to our *core business*;
- soon, in *partnership* with **MELIUSform Business School** in Rome, we will be bringing the **Master in Administration, Finance and Control** (now in its 25th edition in the Rome and Milan offices) to the Marche for the first time, as well as the brand new **Master in "The recession seen as an opportunity for growth in enterprises"** to more effectively meet the training needs of our SMEs.



DM PARTNERS s.r.l.

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